

Solution Architect (male/female/diverse)

Job Description

As a Solution Architect, your mission is to manage a significant part of Xavo's Value Realization process that leads to a customer-validated solution design based on Xavo's Enterprise Software Platform for Laboratory Operations Management used in the Biopharma R&D space. A Solution Architect must collect information about requirements, technical feasibility and constraints, product capabilities and availability from various stakeholders such as customers, Xavo Product Management, Xavo Software Development and Quality Assurance. The position reports into the Head of Value Realization. This is a remote fulltime 'exempt' position with 40 working hours per week. Xavo is an equal opportunity employer and will consider all applicants if they comply with the capabilities and prerequisites listed below.

Responsibilities

- Engage with customers to understand their requirements
- Map customer processes and usage scenarios to product functionality
- Follow Xavo's Value Realization process to develop a solution design and validate it with the customer
- Lead conference room pilot sessions with customers to validate the solution design
- Based on customer-validated needs, exchange artifacts with Product Management and Software Development

Required Skills and Capabilities

- Deep understanding of complex Life Science processes, their dependencies, and respective solutions
- Excellent process and application know-how of Research and Development in Pharma/Biopharma
- Solid IT and Software background
- Excellent communication and analytical skills - fluent in spoken and written English
- Ability to work as part of a team
- Strong time management skills
- Willingness to travel occasionally (e.g., customer visits) – max. 25% of working days

Desired Skills & Capabilities

- Relevant vocational education or degree/certification
- 5+ years of professional experience in a similar role in Life Sciences
- Experience in consuming and developing business and technical requirements documents
- Project Management skills are a plus
- IREB® CPRE-FL is a plus

Our Offer

- A professional experience that's equally interesting, inspiring, and challenging in the growing Software market with the opportunity to continuously learn and self-improve
- Adequate compensation and benefits
- A collaborative environment where team play is the main mode of operation
- Learn to work with state-of-the-art technologies and processes

Applications are to be submitted to career@xavo.com.